

CREATING GREAT SOCIAL MEDIA FOR YOUR MARKET WITH NM LEGACI MARKETING







Supporting Partners

• VIRGINIA • FARMERS • MARKET •



ASSOCIATION •



Funding for this publication was made possible by the U.S. Department of Agriculture's (USDA) Agricultural Marketing Service through grant 21FMPPVA1084. Its contents are solely the responsibility of the authors and do not necessarily represent the official views of the USDA.





WE ARE NM LEGACI MARKETING AND WE ARE EXCITED TO WORK WITH YOU!



WHY IS SOCIAL MEDIA USEFUL FOR FARMERS MARKETS?

- It's where the people are!
- It's a promotional tool to get the word out about your market.
- Easily engage with your vendors and attendees.



TARGET AUDIENCE

- Families
- Community Residence
- Vendors
- State-wide Attendees



WHAT MAKES FOR **GREAT CONTENT?**

- ENGAGING!
- APPEALING!



@mdeziel

Content is not for your website. Content is not for social channels. Content is not for sales.

Content is for your audience.

Melanie Deziel (she/her)

HERE'S SOME EXAMPLES OF ENGAGING CONTENT!

- Answers a question
- Eye-Catching and Shareable
- What to expect





@carytownfarmersmarket

ASPARAGUS. BEETS. GREENS / SPINACH. HERBS. ONIONS. AND STRAWBERRIES

EXAMPLES CONTINUED...

- Tells the attendees who's coming!
- Eye-Catching and Shareable
- Vendors showcase their attendance



@birdhousefarmersmarket

Old Way Farm One Hive Farm Oro **Owl Spoon** Rappahanock **River Mushrooms River City Bakery Ruby Scoops Ryba's Frozen Pierogi** Shine Farms Soul Smith Kombucha Sub Rosa Bakery The Mayor **Tomten Farm**

EXAMPLES CONTINUED...

• The market in action!

- Trending sound or popular music that attracts a wider audience (new attendees)
- Shows support and interaction at your market.





SCHEDULE YOUR CONTENT!

Scheduling content takes time off your hands and allows you to plan ahead!



VIDEO TECHNIQUES

- What is a reel?!
- A Reel is pieces of content put together in a video collage on Instagram or Facebook.



VIDEO TECHNIQUES

 Recording angles, zooming in and out, and panning also play a major role in getting your message across in your reels.



VIDEO TECHNIQUES

 Video editing tools. (Canva, Capcut, Inshot, iMovie)

			Q	ି ହି
0	æ	ю	D	~
Camera	Captions	Enhance	Ad maker	Expand
	N	+ lew projec	et	
Local Colored Color	Templat	es ₁₄ C	Cloud amera o	l dit Ads₀
	1004-0 Last upda 8M 00:24	1 .te: 2023.10.04	\$ 16:20	
	1004 Last update: 2023.10.04 16:14 250M 02:37			
	0927 Last update: 2023.09.27 20:21 323M 01:09			
*	- 0000 	Ŷ	(<mark>18</mark>	2
Edit	Template	Tutorial	inbox	Me

RULES AND REGULATIONS

- Don't post any inspection violations!
- Be very aware of what you are recording.



WHAT SHOULD BE INCLUDED IN YOUR CONTENT.

- Address
- Event Start and
 End Time
- Contact
 Information

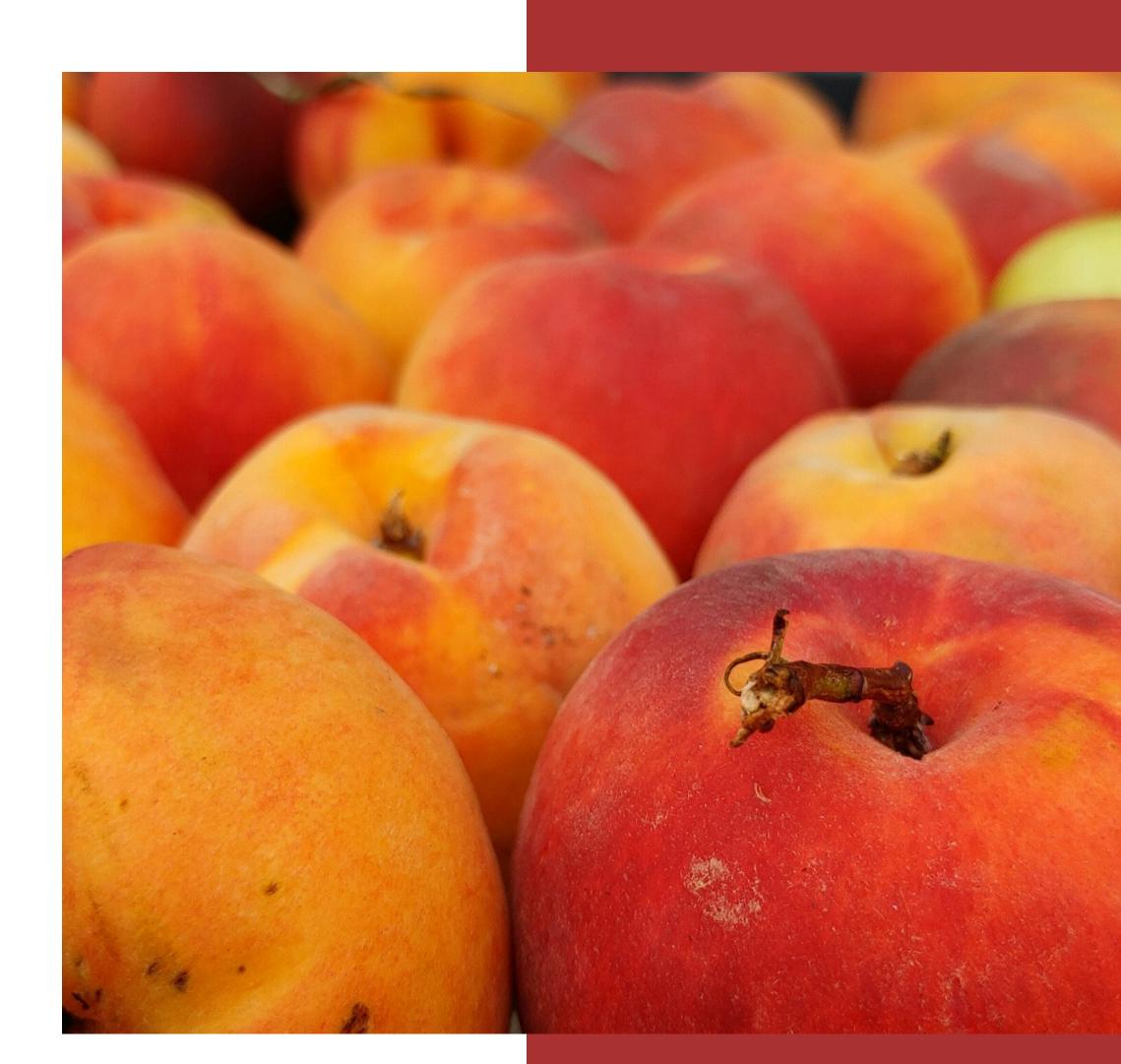


RVA'S BLACK FARMERS MARKET

17TH STREET MARKET 10AM-3PM

KEY TAKEAWAYS!

- Social Media is a guaranteed tool to promote your market!
- Plan your content ahead of time!
- Don't over think your content.
- Be aware of what you are recording!



Supporting Partners

• VIRGINIA • FARMERS • MARKET •



ASSOCIATION •



Funding for this publication was made possible by the U.S. Department of Agriculture's (USDA) Agricultural Marketing Service through grant 21FMPPVA1084. Its contents are solely the responsibility of the authors and do not necessarily represent the official views of the USDA.





0000 THANK YOU FOR YOUR TIME! Let's Have A Pop Quiz!

0000

